



Wilson County
Alcoholic Beverage Control
Board



Lake Wilson
Wilson County, North Carolina

2023 – 2024
Proposed Budget



Wilson County
Alcoholic Beverage Control Board

Phillip D. Batts
CHAIRMAN
Erin J. Day
MEMBER
E. Bruce Beasley, III
MEMBER

2612 Forest Hills Road SW
Wilson, North Carolina 27893
(252) 243-2456
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Lawrence T. Etheridge, II
GENERAL MANAGER
Tanner G. Smith
OPERATIONS MANAGER
Kenneth W. Cooke
CHIEF, ABC ENFORCEMENT

May 17, 2023

Dear Wilson County Citizens,

The *proposed* Annual Budget for the Wilson County Alcoholic Beverage Control Board for fiscal year July 1, 2023 through June 30, 2024 has been prepared in accordance with North Carolina General Statute 18B-702 and presented to the ABC Board for their review. The Wilson County ABC Board's primary source of revenue is through the sale of spirituous liquor to retail and mixed beverage customers. This *proposed* budget is balanced and estimates that revenues from sales and other income will total \$14,000,000.

The *proposed* budget recommends that all full-time hourly employees with at least six months of service on July 1, 2023 would receive a 3% cost of living adjustment. The Wilson County ABC Board operates five stores, administrative offices, and a warehouse with nineteen full-time and twenty-two part-time personnel.

The *proposed* budget allocates money for the construction of additional warehouse space to use for our increased sales as well as being able to take better advantage of buy-ins before the price of various items increase and to handle direct shipments of product if needed.

In accordance with 18B-805(c)(3), (which stipulates that we spend at least seven percent (7%) of gross receipts remaining after primary distributions) this *proposed* budget allocates \$70,000 for the treatment of alcoholism or substance misuse, or for research or education on alcohol or substance misuse. This money is used *locally* and stays right here in Wilson County! In addition, \$73,400 is allocated for our ABC Enforcement Division.

As always, it is the intent of the Wilson County Alcoholic Beverage Control Board **to control the sale of spirituous liquor in Wilson County** while, at the same time, providing a pleasant shopping experience, good customer service, and generating revenue for our local governments.

If you should have any questions, please do not hesitate to contact me at our office.

Respectfully submitted,

Larry Etheridge, II

Larry Etheridge, II
General Manager



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Proposed Budget Ordinance
2023 - 2024

The following *proposed* budget ordinance establishing revenues and setting expense appropriations for fiscal year July 1, 2023 through June 30, 2024 has been presented to the Wilson County ABC Board for their consideration and approval.

Section 1. Estimated Revenues. It is estimated that the revenues listed below will be available during the fiscal year beginning July 1, 2023 and ending June 30, 2024 to meet the operational and functional appropriations as set forth in Section 2, in accordance with the chart of accounts prescribed by the North Carolina ABC Commission.

Estimated Revenues

Sales	\$ 13,992,000
Other Income	\$ 8,000
Total	\$ 14,000,000

Section 2. Expense Appropriations. The following expenses are hereby appropriated for fiscal year 2023 - 2024 and are funded by the revenues made available through Section 1, herein, and the Appropriated Fund Balance.

Expense Appropriations

Taxes Based on Revenues	\$ 3,382,700
Cost of Sales	\$ 8,008,000
Total	\$ 11,390,700

<u>Operating Expenses</u>	
Salaries and Benefits	1,900,000
Board Member	4,500
Retiree's Insurance	50,000
Unemployment Insurance	0
Cash Over/Short	0
Repairs & Maintenance	60,000
Utilities / Phone	64,000
Licenses, Taxes, Fees	2,400
Insurance – General & Bonds	50,000
Store/Office Supplies	38,000
Postage	2,000
Dues & Subscriptions	2,500
Travel	10,000
Professional Fees	20,000
Alarm Monitoring Fees	1,700
Banking/Credit Card Fees	154,000
Uniforms	2,000
Meeting / Training	5,000
Vehicle	8,000
Contingencies	<u>0</u>
Total	2,374,100

Capital Outlay

	<u>Total</u>
Capital Project (Warehouse #2)	1,845,000
Eagle Farm Addition	500,000
Raleigh Road Addition	600,000
Miscellaneous Capital Outlay	55,000
Construction Loan	(2,813,797)
Loan Payments	<u>562,736</u>
Total	748,939

Distributions

<u>Law Enforcement</u>	
Salary / Taxes	45,000
Vehicle	3,500
Supplies	500
Phone/Internet	2,100
Property/Liability Insurance	6,000
Dues	200
Travel	2,000
Store Security	14,000
Uniforms	100
License & Taxes	0
Contingencies	<u>0</u>
Law Enforcement Total	73,400
<u>Other</u>	
County & Municipal Distributions	435,000
Alcohol/Substance Abuse Education	<u>70,000</u>
Other Total	505,000
Total Distributions	578,400

<u>Reserve</u>	
Working Capital Retained	0
(Appropriated Fund Balance)	(1,092,139)

Total Expense, Distributions & Reserve: \$ 14,000,000.00

Section 3. Budget Amendments. G.S. 18B-702(h) authorizes the Board to amend this budget at any time after the budget is adopted, so long as the amended budget continues to meet the balanced budget statutory requirements. Additionally, the Budget Officer is hereby authorized to transfer funds from one line item to another within this budget. Good cause should be established prior to any transfer. Any transfers should subsequently be approved by the Wilson County ABC Board through a formal Budget Amendment.

Section 4. Budget Copies. Copies of this Budget Ordinance shall be furnished to the County of Wilson, the North Carolina ABC Commission, and to the Wilson County ABC Board Budget Officer and Finance Officer to be kept on file by them for their direction in the disbursement of funds.

Section 5. Effective Date. This Budget Ordinance shall be effective July 1, 2023 through June 30, 2024.