



Wilson County
Alcoholic Beverage Control
Board



Vollis Simpson Whirligig Park
Wilson, North Carolina

2024 – 2025
Proposed Budget



Wilson County
Alcoholic Beverage Control Board

J. Paul Farris
CHAIRMAN
Erin J. Day
MEMBER
E. Bruce Beasley, III
MEMBER

2612 Forest Hills Road SW
Wilson, North Carolina 27893
(252) 243-2456
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Lawrence T. Etheridge, II
GENERAL MANAGER
Tanner G. Smith
OPERATIONS MANAGER
Kenneth W. Cooke
CHIEF, ABC ENFORCEMENT

May 15, 2024

Dear Wilson County Citizens,

The *proposed* Annual Budget for the Wilson County Alcoholic Beverage Control Board for fiscal year July 1, 2024 through June 30, 2025 has been prepared in accordance with North Carolina General Statute 18B-702 and presented to the ABC Board for their review. The Wilson County ABC Board's primary source of revenue is through the sale of spirituous liquor to retail and mixed beverage customers. This *proposed* budget is balanced and estimates that revenues from sales and other income will total \$14,800,000.

The *proposed* budget increases the starting salary for a full-time store clerk by \$1,000 to \$35,000. Increasing our starting salary will be beneficial in recruiting and retaining qualified employees to control the sale of spirituous liquor in Wilson County. All current full-time employees would receive this \$1,000 increase. In addition, all full-time employees with at least six months of service on July 1, 2024 would receive a 3% cost of living adjustment. The Wilson County ABC Board operates five stores, administrative offices, and two warehouses with twenty-one full-time and twenty part-time personnel.

The *proposed* budget allocates money for the construction of additional warehouse space, loading dock, and expanded parking at our Raleigh Road ABC Store, as well as additional warehouse space at our Eagle Farm ABC Store. Also included in this proposed budget is funding for enlarging the warehouse space at our Forest Hills ABC Store. This additional warehouse space will make our store operations more efficient and construction costs will be less expensive now, as they continue to increase over time. This will position the Wilson County ABC Board to handle anticipated growth in the future.

In accordance with 18B-805(c)(3), (which stipulates that we spend at least seven percent (7%) of gross receipts remaining after primary distributions) this *proposed* budget allocates \$100,000 for the treatment of alcoholism or substance misuse, or for research or education on alcohol or substance misuse. This money is used *locally* and stays right here in Wilson County! In addition, \$75,000 is allocated for our ABC Enforcement Division.

As always, it is the intent of the Wilson County Alcoholic Beverage Control Board **to control the sale of spirituous liquor in Wilson County** while, at the same time, providing a pleasant shopping experience, good customer service, and generating revenue for our local governments.

If you should have any questions, please do not hesitate to contact me at our office.

Respectfully submitted,
Larry Etheridge, II
Larry Etheridge, II
General Manager



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Proposed Budget Ordinance
2024 - 2025

The following *proposed* budget ordinance establishing revenues and setting expense appropriations for fiscal year July 1, 2024 through June 30, 2025 has been presented to the Wilson County ABC Board for their consideration and approval.

Section 1. Estimated Revenues. It is estimated that the revenues listed below will be available during the fiscal year beginning July 1, 2024 and ending June 30, 2025 to meet the operational and functional appropriations as set forth in Section 2, in accordance with the chart of accounts prescribed by the North Carolina ABC Commission.

Estimated Revenues

Sales	\$ 14,759,000
Other Income	\$ 41,000
Total	\$ 14,800,000

Section 2. Expense Appropriations. The following expenses are hereby appropriated for the fiscal year 2024 - 2025 and are funded by the revenues made available through Section 1, herein, and the Appropriated Fund Balance.

Expense Appropriations

<u>Cost of Sales / Taxes Based on Revenue</u>	
Taxes Based on Revenues	\$ 3,483,000
Cost of Sales	\$ 8,110,000
Total	\$ 11,593,000

<u>Operating Expenses</u>	
Salaries and Benefits	2,155,000
Board Member	4,500
Retiree's Insurance	50,000
Unemployment Insurance	0
Cash Over/Short	0
Repairs & Maintenance	66,000
Utilities / Phone	64,000
Licenses, Taxes, Fees	1,000
Insurance – General & Bonds	50,000
Store/Office Supplies	40,000
Postage	1,000
Dues & Subscriptions	3,000
Travel	20,000
Professional Fees	22,000
Alarm Monitoring Fees	3,000
Banking/Credit Card Fees	154,000
Uniforms	2,000
Meeting / Training	5,000
Vehicle	8,000
Contingencies	<u>0</u>
Total	2,648,500

Capital Outlay / Debt Service

	<u>Total</u>
Capital Project (Warehouse #2)	106,000
Eagle Farm Warehouse Addition	900,000
Raleigh Road Warehouse Addition	1,500,000
Forest Hills Warehouse Remodel	30,000
Miscellaneous Capital Outlay	1,500
Loan Payments	<u>410,000</u>
Total	2,947,500

“Providing 89 years of Control, Service and Revenue in Wilson County.”

